

Benchmark

MANAGEMENT GROUP, INC.

1730 Park Street, Suite 214 Naperville, IL 60563

Phone: (630) 778-7000 Fax: (630) 778-7007

Business Trade Name _____

RECREATIONAL VEHICLE QUESTIONNAIRE

(Motorhome, Trailer, Camper Shell, Motorcycle, Off Road, Snowmobile)

1. Do you rent RVs to customers? Yes No
If Yes, a) Are rental vehicles separately insured? Yes No
b) Are rental units part of inventory held for sale? Yes No

2. Do you rent RV storage space to customers? Yes No
If Yes, a) How many vehicles are stored at any one time? _____
b) Does your storage agreement require the customer to maintain physical damage insurance? Yes No

3. Do you sell Liquefied Petroleum Gas (LPG)? Yes No
If Yes, a) Is the storage tank protected by collision barriers? Yes No
b) Are "No Smoking" signs posted? Yes No
c) Do only qualified operators fill customer's tanks? Yes No
d) How many feet separate storage tank from adjacent buildings & vehicles? _____

4. Do you install or repair kitchen appliances or heating/cooling systems? Yes No
If Yes, a) What is the percentage of this to total work? _____%
b) Are your technicians trained and qualified? Yes No

5. Do you install trailer hitches? Yes No
If Yes, a) What is the percentage of this to total work? _____%
b) What type? Ball Hitch Mounted Receivers 5th Wheel
c) Are hitches always bolted to the frame? Yes No
d) Is all welding done by a certified welder? Yes No

6. Do you participate in RV Trade Shows? Yes No
If Yes, how many times per year? _____

7. What are your annual sales to customers for each of these categories?
Accessories \$ _____ Parts \$ _____ Camping Gear \$ _____ Groceries & Supplies \$ _____

8. What is the maxim value of any one RV (owned by you or owned by customer)? \$ _____

9. If you sell Motorcycles, Off Road RVs or Snowmobiles, answer these questions:
a) Is your inventory stored inside a building at night? Yes No
If Yes, do you have a Central Station Alarm? Yes N
b) Do you permit off premises test drives or overnight try outs? Yes No
c) Do you furnish these vehicles as a demo to your salespersons? Yes No
d) Do the employees who drive these vehicles have the required endorsement on their Drivers License? Yes No

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, may be committing a fraudulent insurance act, and may be subject to a civil penalty or fine.

* not applicable in all states

Applicant Signature: _____

Date: ____/____/____